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# STANDALONE COMPARATIVE OPERATIONAL DATA - Quarter Ended 31st March 2018

# **PRODUCTION**

The production comparison for fourth quarter and year ending at 31st March 2018 with the immediately preceding quarter/year of the previous year is listed below:

Products	иом	Quarter Ended			Year ended		
		31.03.18	31.12.17	Growth %	31.03.18	31.03.17	Growth %
Iron Ore Pellet	MT	86,383	154,504	-44%	599,950	599,925	0%
Sponge Iron	MT	78,758	62,712	26%	278,147	304,193	-9%
Steel Billet	MT	34,294	34,299	0%	136,349	133,442	2%
Wire Rod (M.S Coil)	MT	29,386	28,406	3%	113,466	101,176	12%
H.B Wire	MT	6,426	7,060	-9%	27,763	29,552	-6%
Ferro Alloys	MT	14,648	15,140	-3%	65,498	66,024	-1%
Power	Mn KwH	105.68	125.70	-16%	511.00	524.20	-3%

### Note:

- i) TG-2, in Power plant, was shutdown on 25.10.17 for replacement. This had a bearing on production of Steel & Ferro alloys during Quarter 3 & Quarter 4. Replacement was completed on 31.03.2018
- ii) Pellet Plant was shutdown in Mar 18 on achieving the maximum permitted production. The Company has applied for enhancement in permitted production capacity and expects approval during current Financial year.

# **SALES**

The sales comparison for fourth quarter and year ending at 31st March 2018 with immediately preceding quarter/year of the previous year is listed below:

Products	UOM	Quarter Ended			Year ended		
	UOIVI	31.03.18	31.12.17	Growth %	31.03.18	31.03.17	Growth %
Iron Ore Pellet	MT	58,184	124,943	-53%	383,831	207,786	85%
Sponge Iron	MT	46,230	34,426	34%	150,415	176,315	-15%
Steel Billet	MT	3,729	5,363	-30%	19,633	29,456	-33%
Wire Rod	MT	23,475	21,733	8%	85,567	72,348	18%
HB Wire	MT	6,477	7,250	-11%	28,615	29,387	-3%
Ferro Alloys	MT	14,545	15,728	-8%	64,187	62,648	2%
Power	Mn KwH	1.31	5.20	-75%	17.48	12.69	38%

## Note:

- i) A part of all Production is captively consumed for production of downstream product.
- ii) Sale of Pellet was low on account of closure of Pellet Plant.